



Procurement Division

AGENDA

- 1. Introductions**
- 2. Procurement Overview**
- 3. Business Development Division**
- 4. Risk Management**
- 5. Project Summary**
- 6. Questions & Answers**

RFP DOCUMENT

- Website: www.orangecountyfl.net
- Orange County Procurement Division
Internal Operations Centre II
400 E. South Street, 2nd Floor
Orlando, Florida 32801
- (1) Original, (16) Copies, (1) USB drive
- **Due Date: 2:00P.M. June 6, 2019**

SUBMITTALS

- Only submit forms included in the RFP
- Do Not include pictures, drawings, graphs, dividers, or table of contents
- Proposers must indicate on their Proposal envelope the following:

Request for Proposal Number Y19-815-JS

Date of Opening – June 6, 2019

Name of Proposer

Return Address of the Proposer

DRAFT CONTRACT

- Draft contract included in RFP
- Exceptions clearly noted
- Return with Proposal

AWARD RESTRICTION

Contractor(s) and subcontractor(s) currently under contract for this specific project and awarded:

- CMAR Services (Y19-815-JS)
- Design Services (Y19-810-JS)

Shall be ineligible to participate on any future contracts to be solicited for this same specific project.

KEY PERSONNEL

Senior Project Manager & Project Manager

One individual:

- Professional Licensed Architect
- Professional Licensed Engineer

Remaining position:

- Professional Licensed Architect
- Professional Licensed Engineer
- Bachelor Degreed Construction Manager and with one of the following certifications: General Contractor's (GC) License, Certified Construction Manager (CCM), or a Project Management Professional (PMP, PgMP, PfMP)

QUALIFICATION- PHASE I

<u>Criteria</u>	<u>Weight</u>
Similar Projects Completed by the Proposed Senior Project Manager	15
Similar Projects Completed by the Proposed Project Manager	10
Skills and Experience of the Project Team	15
M/WBE Participation	20
Location	10
Volume of Work Previously Awarded by the County	5
Approach, Understanding, Scope Response	<u>25</u>
TOTAL	100

REFERENCE CHECKS

- Must have personal knowledge of Proposer's performance
- Must have been informed that:
 1. They are being used as a reference
 2. The County will be calling or emailing them
- Failure to respond may negatively impact rating

SELECTION - PHASE II - Presentations

- Minimum of 400 points to advance to Phase II
- Presentation length – **maximum of 15 minutes**
- Embedded videos – permitted, cannot exceed 2 minutes each, will count against 15 minute total presentation time
- Tailored to this project, not previous similar projects
- Q&A period

Questions/Requests for Information

- All inquires must be directed through the Procurement Division
- Email: Jacqueta.Scott@ocfl.net
- Inquires must be received no later than 4:00PM on May 8, 2019.

Current Project Timeline (all dates are tentative)

- **Advertise RFP – Blackout period began** 04/19/2019
- **RFI Deadline** 05/08/2019
- **Public Opening of Proposals** 06/06/2019
- **Procurement Committee** 06/26 or 7/03/2019
- **Presentations to BCC** 08/06/2019
- **Negotiations for Design Assist**
- **Anticipated Design Assist NTP**
- **Enabling Construction Start**
- **Construction Start** 08/2020

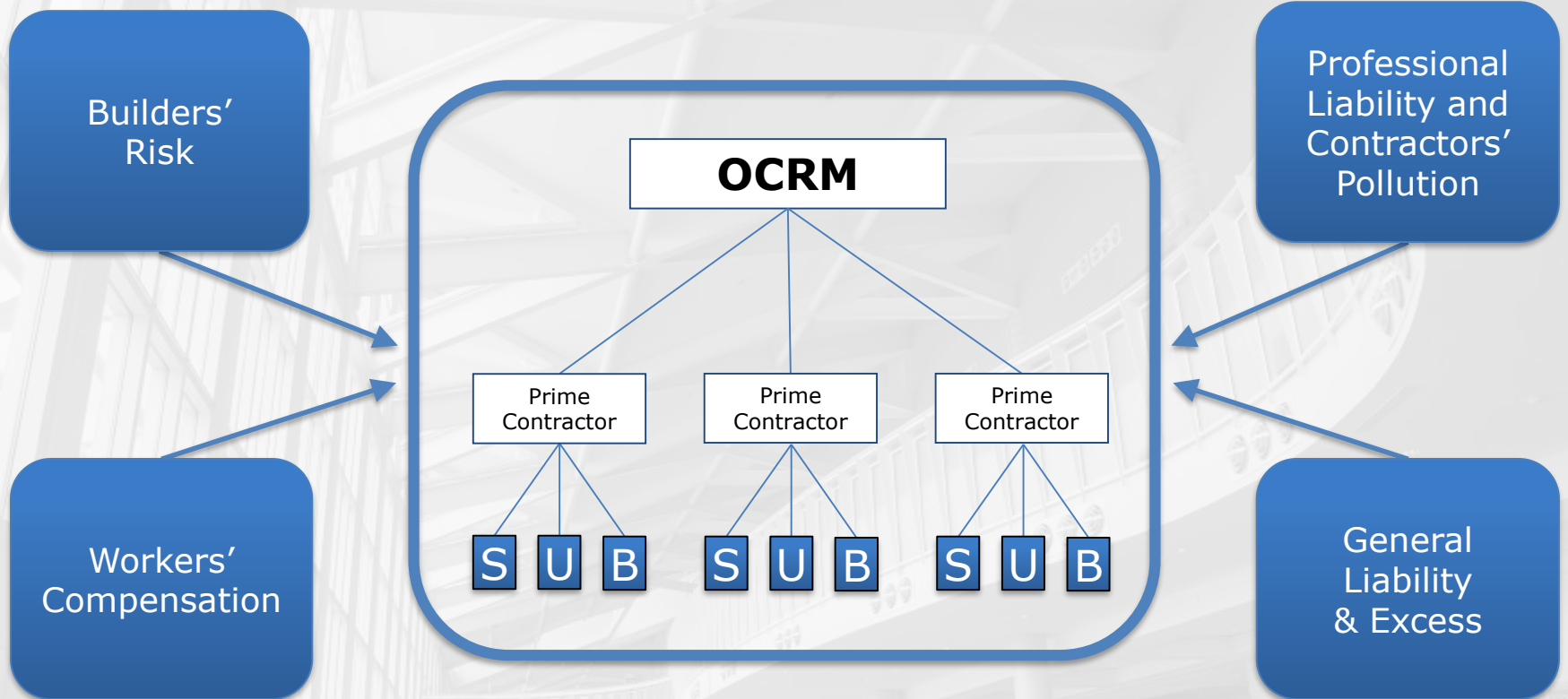


Business Development



Risk Management

Owner Controlled Structure



Key Benefits of Owner Controlled Insurance Program

- Common Group of Insurers
- Broader and Consistent Coverage Terms
- Completed Operations Matches State Statutes
- Expanded Subcontractor Pool
- Reduced Premiums

Key Benefits of Owner Controlled Insurance Program

- Centralized Claims Administration
- Minimize Subrogation Issues & Litigation
- Safer Work Environment
- Cost Certainty

Contacts

Risk Management contact:

Susan Martin, ARM-P, CWCP
Susan.Martin@ocfl.net



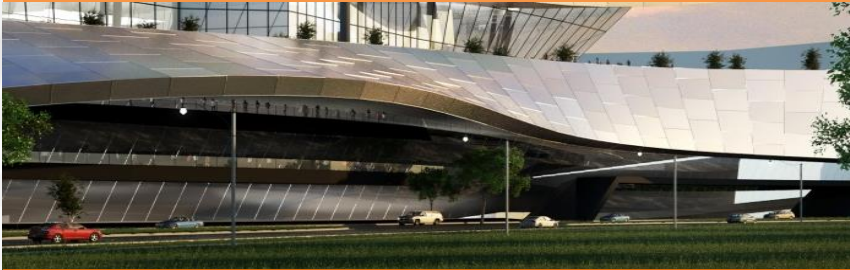
Orlando

**Orange County
Convention Center**

The Center of Hospitality

North-South Building Improvements

CONVENTION WAY GRAND CONCOURSE



- Enclosed Connection
- Ballroom (80,000 sf)
- Meeting Rooms (60,000 sf)
- New Entrance Plaza

MULTIPURPOSE VENUE



- 200,000 SF Column-free Space
- Contiguous to Existing Exhibit Floor
- Divisible for Flexible Use
- Accommodates 18,000 - 20,000 (seated)
- Enclosed Connection
- Entrance Lobby



NORTH-SOUTH BUILDING IMPROVEMENTS

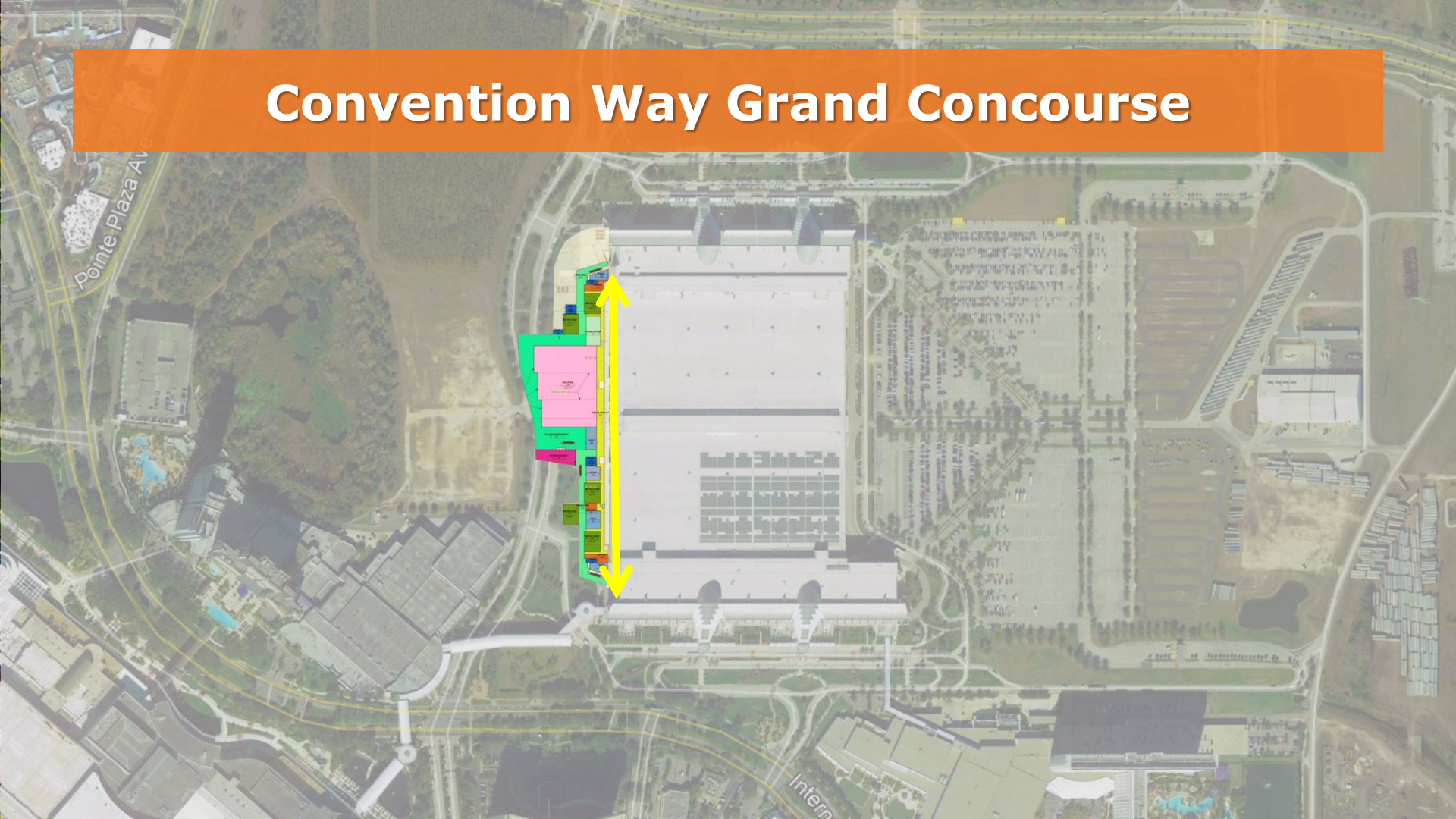
Project Locations

Convention Way Grand Concourse

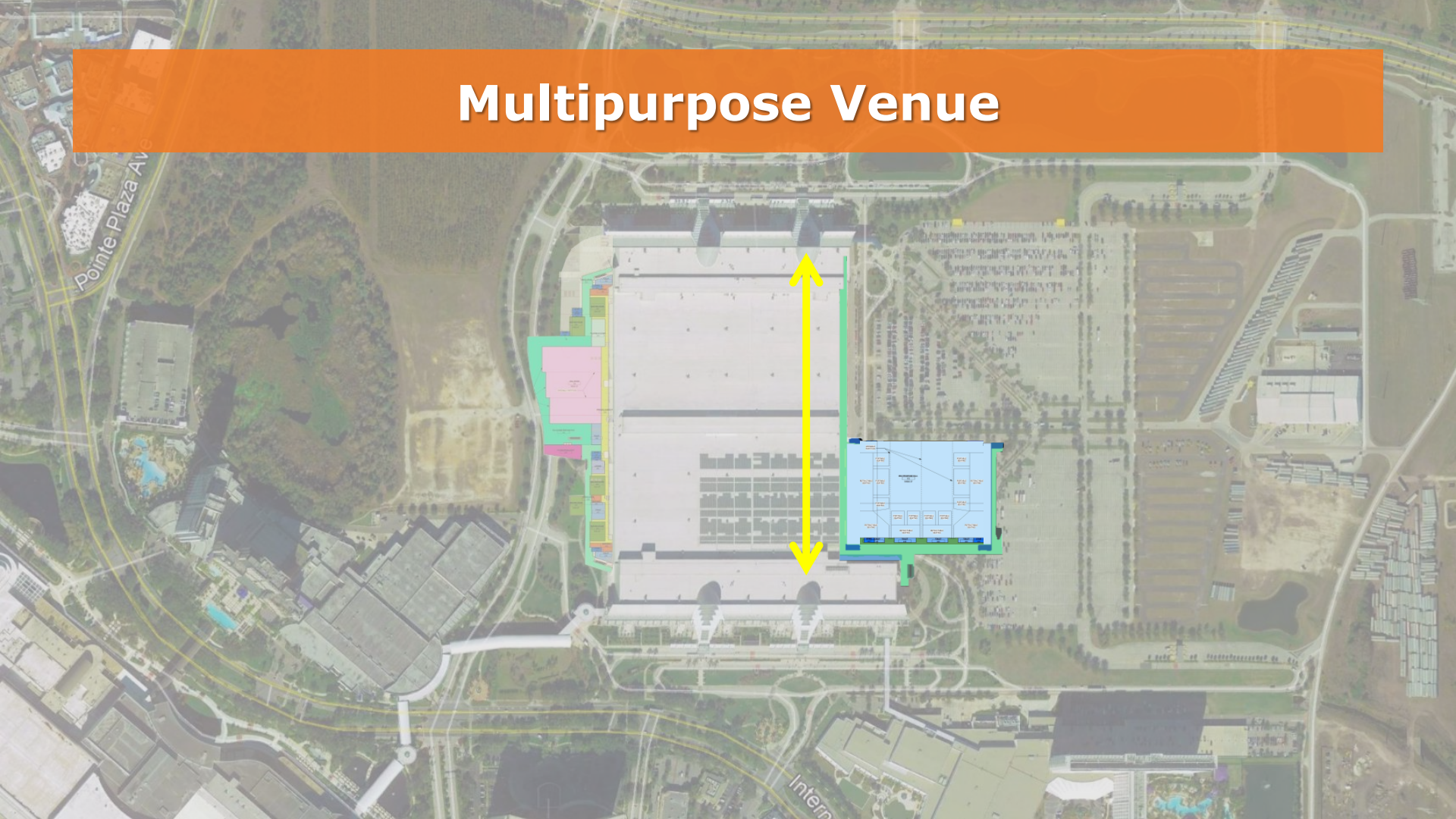
Multipurpose Venue



Convention Way Grand Concourse



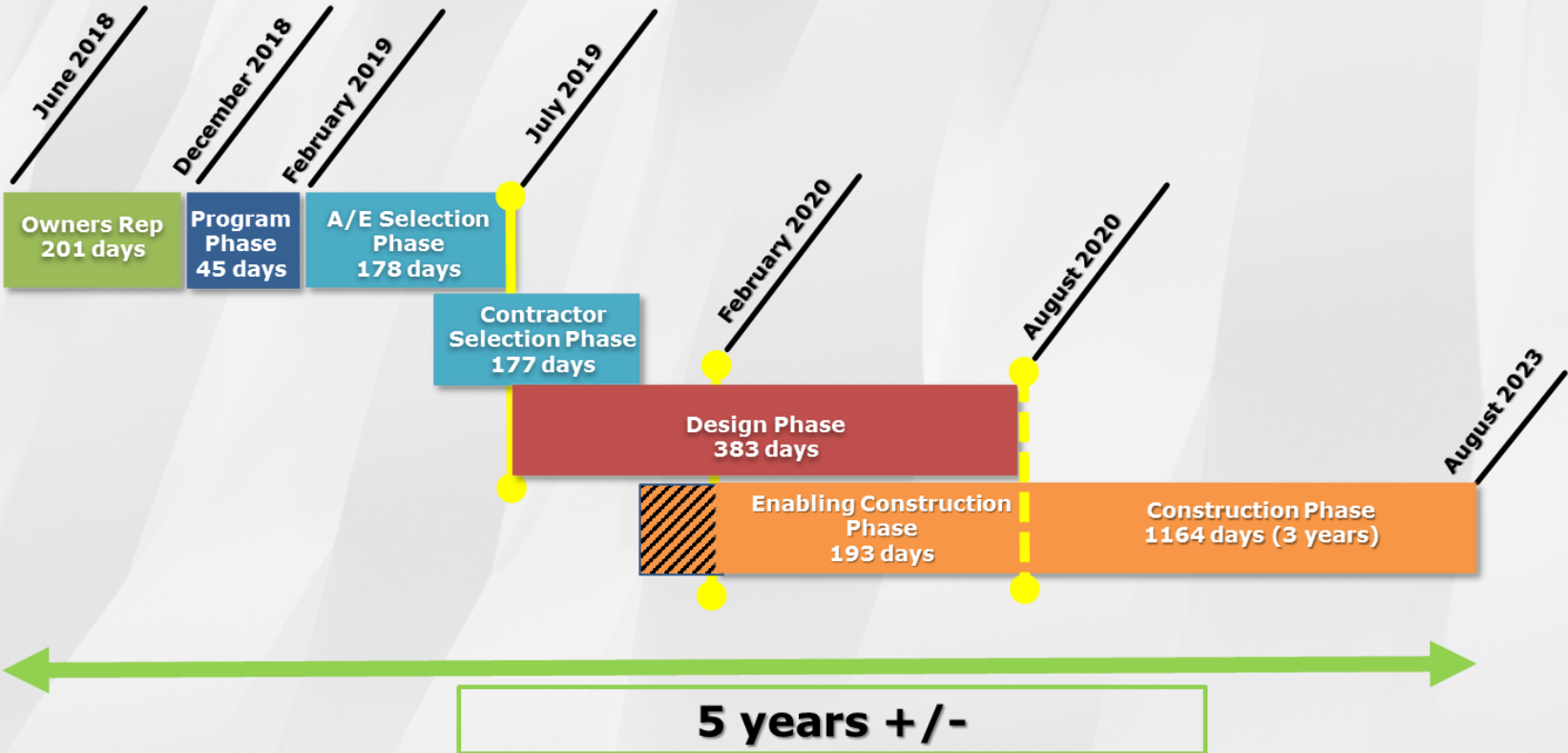
Multipurpose Venue



Project Construction Scopes of Work Examples

- Site Work
- Foundation Work
- Steel Erection
- Masonry
- Structural Concrete
- Exterior Skin Installation (metal panels)
- Electrical
- Plumbing
- Underground Utilities
- Stormwater
- Signage and Wayfinding
- Fire Suppression
- HVAC
- Roofing
- Glazing
- Finish Carpentry
- Safety and Technology
- Landscape
- Site Cleanup
- Demolition
- Asphalt Paving
- Concrete Walkways
- Conveying Systems
- Audio Visual

Potential Timeline*



*NOTE: Schedule is Subject to Change

Questions & Answers